

PRESS INFORMATION

Honda Cars India registers 17% sales growth in July 2018 All New Amaze sets new record for monthly sales of single Honda model

New Delhi, August 1, 2018: Honda Cars India Ltd. (HCIL), leading manufacturer of passenger cars in India, registered monthly **domestic sales of 19,970 units** in **July 2018** against 17,085 units in corresponding month last year, **registering an impressive growth of 17%.** The **All New Amaze** continued to perform strongly, registering July sales of **10,180 units** and setting a new record for highest ever monthly sales for a single model in HCIL history.

HCIL also exported a total of 638 units in July 2018.

HCIL has been maintaining strong sales momentum in the current fiscal year and has sold **62,579 units during April – July 2018** with a **cumulative growth of 12.5%** as against **55,647 units** in the corresponding period April – July 2017 in the domestic market.

Mr. Rajesh Goel, SVP & Director, Marketing & Sales, Honda Cars India Ltd. said, "We have recorded our best ever July sales, thanks to the overwhelming response to the All New Amaze and sustained momentum for City and WR-V. We have been maximizing the supply of new model Amaze in the market to reduce its waiting time."

"The onset of festive season in many regions from August will give another boost to our sales and ensure sustained good performance in future months," he added.

About Honda Cars India Ltd

Honda Cars India Ltd., (HCIL) leading manufacturer of passenger cars in India was established in December 1995 with a commitment to provide Honda's latest passenger car models and technologies, to the Indian customers. HCIL has two state-of-the-art manufacturing facilities at Greater Noida, U.P and Tapukara, Distt. Alwar, Rajasthan.

The company's product range includes Honda Brio, Honda Jazz, Honda Amaze, Honda City, Honda WR-V, Honda BR-V and Honda CR-V – which are manufactured in India. The Accord Hybrid is being sold as a completely build unit imported from Thailand. Honda's models are strongly associated with advanced design and technology, apart from its established qualities of durability, reliability and fuel-efficiency. The company has a strong sales and distribution network with 353 facilities in 241 cities across spread across the country.

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